



Hyperion Focus – a Hyperion update

15 January 2019



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Hyperion Focus – a Hyperion update

Welcome



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Hyperion Focus – a Hyperion Update

AGENDA

- Welcome Noel Gorvett
- Oracle Applications Unlimited Robert Brown
- Business Excellence Revisited Matthew Prior
- An update on Hyperion on-premise Matt Bradley
- An update on EPM Cloud Matt Bradley
- Open microphone (Q&A)
- Social



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Oracle OpenWorld – Europe (16/17 January 2019)

- ▶ **Moving from Hyperion Financial Management to Financial Consolidation and Close Cloud [LHT1468-LON]**

SPEAKERS

Anton Harrison, EMEA/ECEMEA Solutions Strategy Leader - ERP, EPM and Emerging Technologies, Oracle

Nicholas Cox, EMEA Oracle Digital Director - ERPM & HCM, Oracle

Thursday, January 17, 03:30 PM - 03:45 PM | Forum 4 (Level 0) - ExCeL London

- ▶ **Oracle EPM Cloud: Connected Planning [DEM1736-LON]**

- ▶ **Oracle EPM Cloud: Comprehensive Financial Close [DEM1737-LON]**

- ▶ **Innovation Powered by Applications Unlimited [SES1738-LON]**

SPEAKERS

Matthew Bradley, Senior Vice President, Product Development, Enterprise Performance Management, Oracle

Marc Weintraub, Vice President, Product Strategy and Development, Oracle

Lyle Ekdahl, Senior Vice President, JD Edwards, Oracle

Wouter van Beek, CIO, Van Hossen

Paul McCartan, Vice President of EMEA Applications License Sales Team, Oracle

Thursday, January 17, 03:10 PM - 03:45 PM | Arena 1 (Level 3) - ExCeL London



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Oracle OpenWorld – Europe (16/17 January 2019)

▶ **Reimagine Your Financial Close in the Cloud [SES1428-LON]**

SPEAKERS

Sandro Carle, Consulting Practice Director, Oracle

Andreea Vasiliu, Director Product Strategy, EPM, EMEA, Oracle

Thursday, January 17, 12:10 PM - 12:45 PM | Arena 4 (Level 3) - ExCeL London

▶ **IT Financial Management: Run IT Like a Business [SES1878-LON]**

SPEAKERS

Jennifer Toomey, Senior Director, EPM Cloud Product Marketing, Oracle

Wednesday, January 16, 02:25 PM - 03:00 PM | Forum 2 (Level 0) - ExCeL London

Thursday, January 17, 09:45 AM - 10:20 AM | Forum 1 (Level 0) - ExCeL London



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Business Excellence Revisited

Matthew Prior - AMOSCA





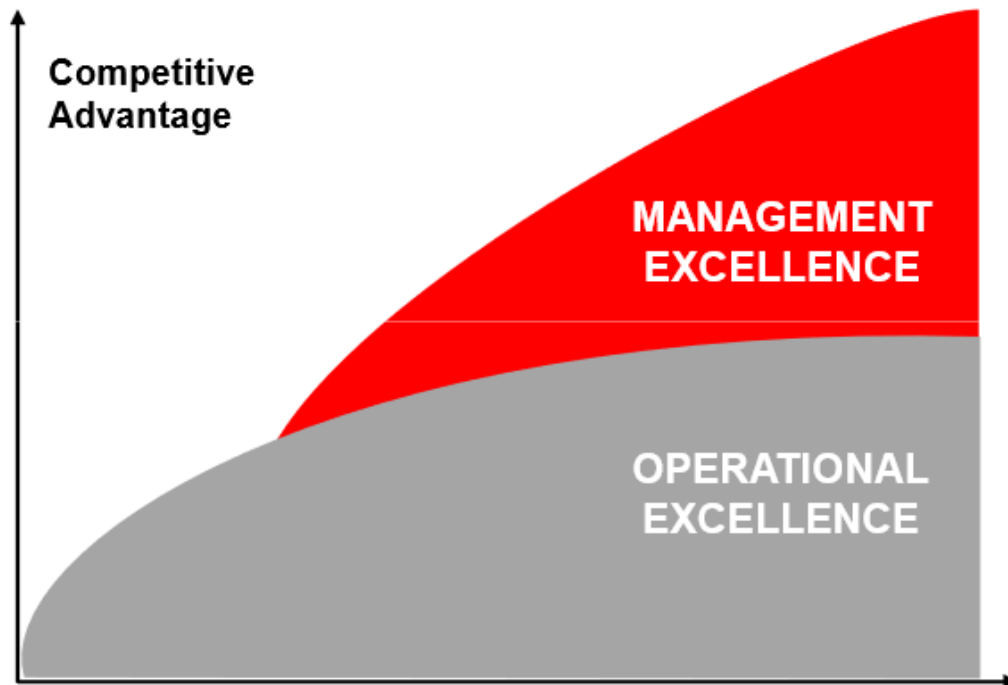
Introducing Management Excellence



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MANAGEMENT & OPERATIONS

The Six Drivers To Business Excellence

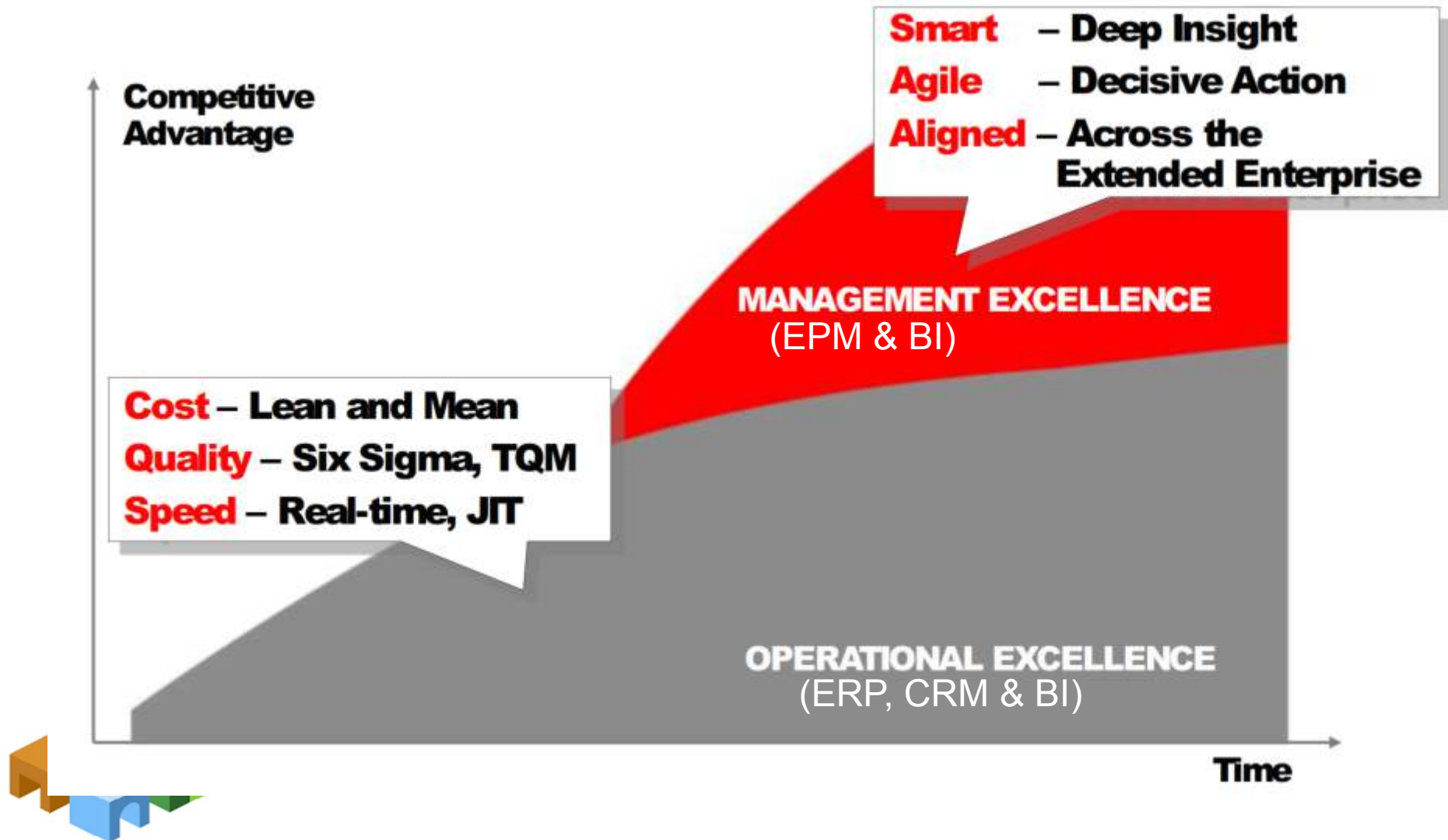


- 1 Make **Smart** decisions with deep insight
- 2 Gain **Agility** to adapt, and drive decisive actions
- 3 Ensure **Alignment** in the extended enterprise
- 4 Drive down **Cost** of processes and operations
- 5 Improve **Quality** across the organization
- 6 Increase **Speed** of transactions in the performance network



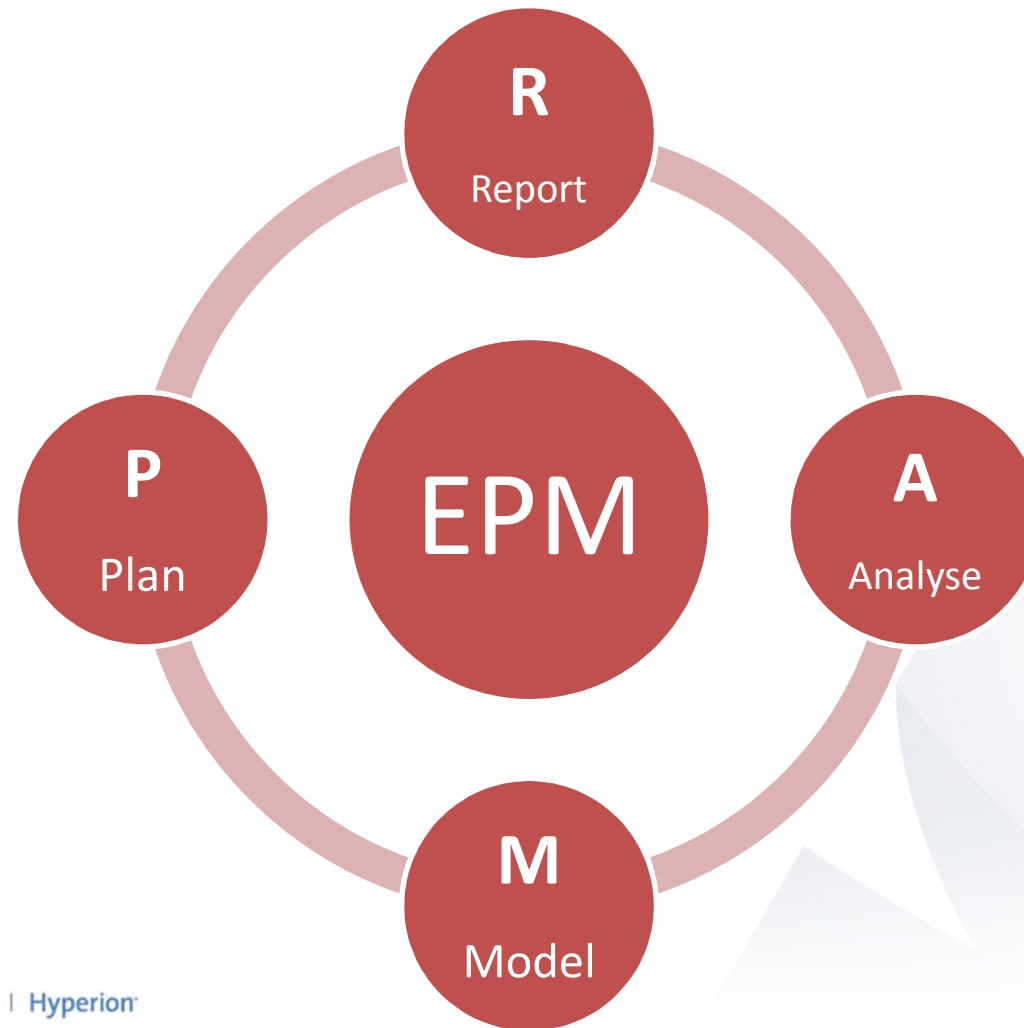
Operational & Management Excellence

Process Improvement meets Business Intelligence





EPM v BI – the RAMP cycle



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How have things moved on since 2008?

Some thoughts

- Technology
 - ❑ Cloud
 - ❑ AI & Machine Learning
 - ❑ Big Data
- Reporting Requirements
 - ❑ New legislation
 - New areas – COREP/FINREP, Solvency 2, IFRS, Integrated Reporting, Sustainability, etc
 - Revisions – accounting principles, IFRS
 - New formats – XBRL, iXBRL, XML, etc
 - ❑ Non-financial information
 - ❑ Increased complexity
- Macro
 - ❑ The financial crisis
 - ❑ Fraud
 - ❑ Social Media & Personal data



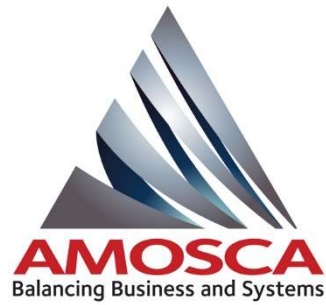


But the core EPM Application areas stay the same!

Management Excellence remains Management Excellence

- Financial consolidation and reporting
- Planning, budgeting, forecasting
- Analytics & Operational reporting
 - ❑ Profitability reporting
 - ❑ Segmental analysis
 - ❑ What-if scenarios
 - ❑ Data Visualisation
 - ❑ Complex calculations and allocations
 - ❑ Data governance and control





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