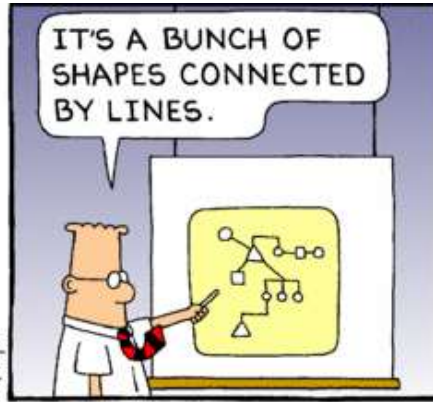
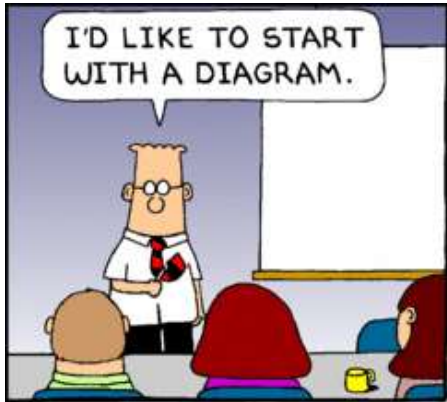


Hyperion Focus 16

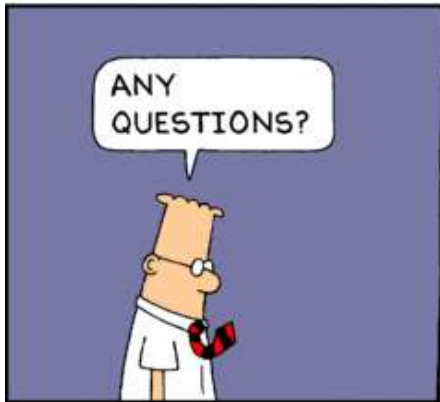
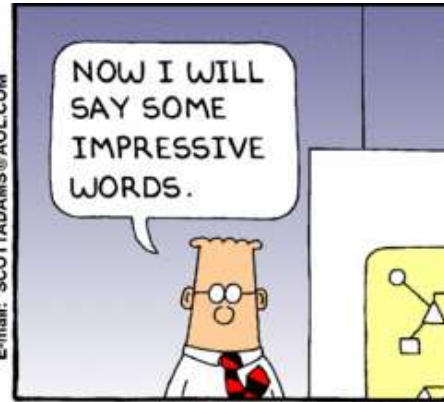
Integration

Angela Ferguson
Investec Bank

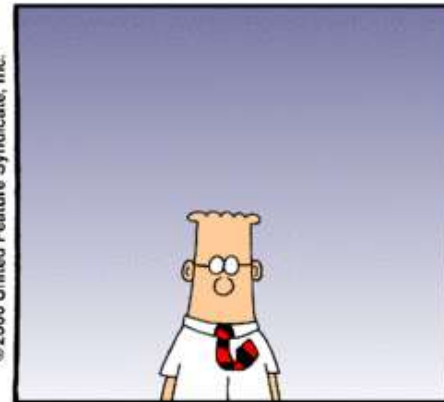
What is integration?



E-mail: SCOTTADAMS@AOL.COM

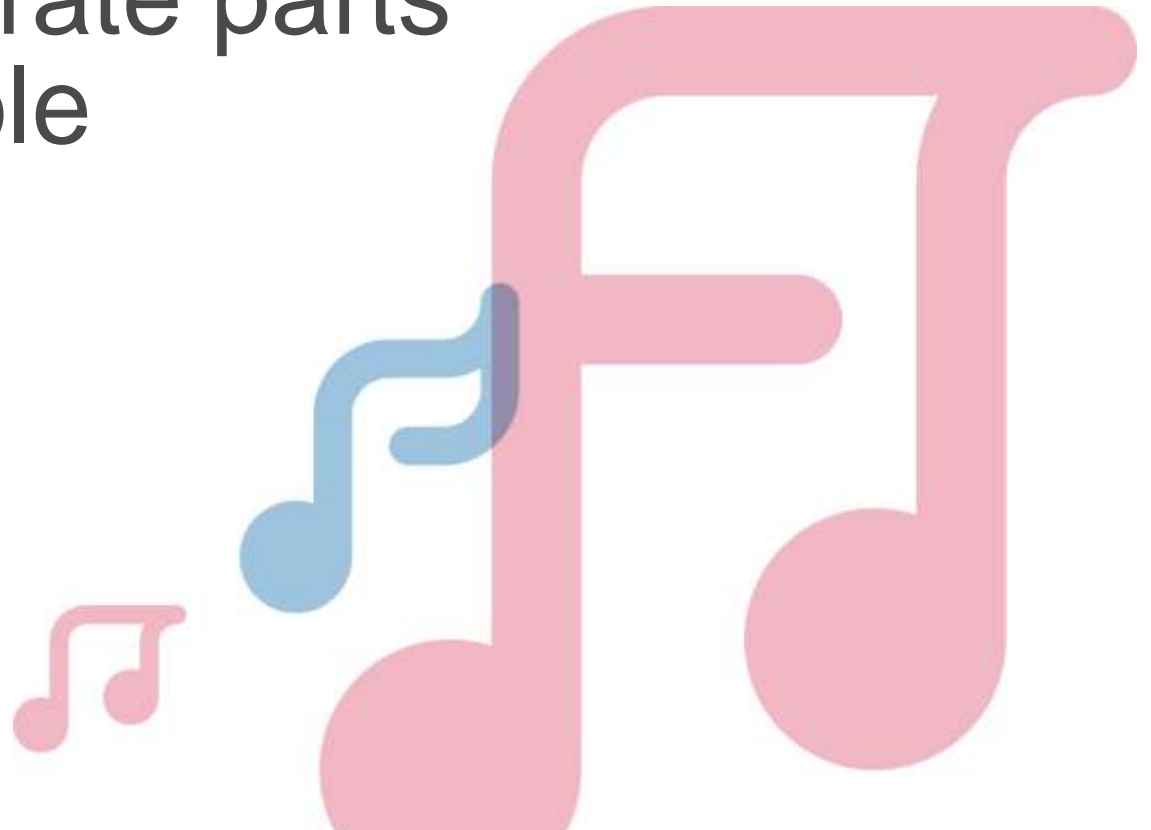


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Integrate means to
unite, bring together,
or incorporate parts
into a whole



What does this mean in Finance Business Intelligence?

- 🎵 Ease and simplification of use
- 🎵 Best capability and cross use of each product





Essbase

Consolidating, analyzing,
calculating, capturing



Essbase Consolidation

Microsoft Excel - Microsoft Excel

File Home Layout Page Layout Formulas Data Review View Developer External Data Tools Quick Start Window Help

Account Consolidation

	Accounting & Cost	Account Consolidation in Essbase	Account Consolidation in Essbase	Account Consolidation in Essbase
Financial Year Ending March 2015				
Income Management Services		13,231,882.71	107,748,249.55	232,782,529.40
Headline & Investment Activities		18,575,812.86	156,412,822.55	327,581,239.89
Property Revenues	17,024,492.70	1,779,280.80	162,275,743.88	377,754,622.99
Private Banking Revenues	13,028,312.24	3,647,422.02	32,299,892.99	239,969,462.89
Investment Banking Revenues	13,844,328.76	12,268,265.99	17,275,215.52	94,599,710.61
Group's Revenues on Financial Banking	12,385,042.39	1,817,742.19	36,348,893.97	238,819,789.79
Other Revenues (Recurrent)	12,814,279.94	12,862,876.94	79,422,899.60	224,842,366.94
Net Interest Income	18,884,193.26	16,111,482.54	114,544,547.28	231,943,619.52
Non-Interest Income	1,644,194.28	6,156,783.27	1,093,714,237.44	684,814,534.51
Financial Year Ending March 2016				
Income Management Services		19,014,509.93	171,011,884.00	344,249,489.03
Headline & Investment Activities		24,544,848.93	199,491,244.54	405,789,462.79
Property Revenues	15,224,844.82	1,711,814.51	177,822,814.94	371,514,489.89
Private Banking Revenues	10,459,000.22	4,472,826.38	28,239,820.82	198,324,276.20
Investment Banking Revenues	2,088,221.21	7,546,421.12	19,442,316.74	79,827,294.80
Group's Revenues on Financial Banking	22,812,522.86	2,121,262.37	61,462,872.77	333,593,884.23
Other Revenues (Recurrent)	11,075,229.99	13,029,269.19	61,979,289.69	232,822,946.97
Net Interest Income	17,746,642.89	15,579,480.84	106,571,270.12	232,189,489.82
Non-Interest Income	1,267,866.04	6,541,781.21	1,487,611,474.79	271,159,497.92
Financial Year Ending March 2017				
Income Management Services		18,458,842.97	122,748,973.90	222,239,463.59
Headline & Investment Activities		18,822,709.22	126,789,842.20	246,739,462.26
Property Revenues	11,811,218.87	1,461,289.43	121,072,824.94	244,812,724.29
Private Banking Revenues	14,829,182.24	11,776,249.39	192,332,812.20	12,536,711,239
Investment Banking Revenues	1,814,872.92	19,096,247.41	23,029,974.92	17,139,209.29
Group's Revenues on Financial Banking	16,746,144.62	13,748,668.85	162,739,568.63	232,586,394.80
Other Revenues (Recurrent)	10,957,444.41	14,844,920.51	1,146,988.97	41,946,792.40
Net Interest Income	12,189,279.19	19,218,774.84	106,589,262.20	219,744,697.60
Non-Interest Income	2,129,161.22	10,129,196.27	1,288,112,142.62	61,124,121.26



Essbase Analysis and Reconciliation – Detail

M&A Pvt Bank South Africa	Cur	Mar	SubLedges
GBP British Journal			
FY12 Financial Year Ending March 2011	FY12 Financial Year Ending March 2012	FY12 Financial Year Ending March 2013	
DIC Investor Dual Listed Company	DIC Investor Dual Listed Company	DIC Investor Dual Listed Company	
SC Actual Converted to GBP	SC Actual Converted to GBP	SC Actual Converted to GBP	
4,400.70	1,346.83	4,321.38	
11,553,427.63	11,691,798.58	16,933,866.79	
39,896,866.67	11,421,633.79	0.00	
21,506,636.80	35,953,108.87	54,317,751.53	
44,783,827.17	48,496,886.31	94,894,255.39	
7,643,140,353.36	7,827,627,840.47	7,188,647,116.21	
582,464,461.79	492,105,103.88	439,254,631.71	
163,943,677.43	255,254,289.89	79,133,251.32	
99,516.24	91,987.93	183,959.46	
12,214,763.73	22,642,156.81	26,833,136.33	
2,876,057.42	2,738,127.07	1,533,677.82	
3,367,463.40	3,946,016.14	3,342,643.79	
2,622,879.10	[27,124.83]	[30,700.88]	
[2,541,811,553.87]	[2,384,240,130.90]	[2,464,316,088.84]	
15,366,817.76	15,147,988.26	16,434,964.24	
[7,304,212.37]	[1,407,617.75]	[5,594,712.71]	
[2,931,686,761.98]	[2,970,927,724.21]	[2,462,512,189.37]	
3,340,416.36	1,482,343.88	11,431	



Essbase Accounting Packs

Monthly Credit Risk reporting pack

Input Pack

Pack Input Information

GL ID:	
Linkage Code:	Test
Parent GL Ledger type and Currency/PackID:	GLC SC PackID: 28F
Company identifier/PackID:	28F
Ledger GLC:	SC
Current month:	Jan
Current fiscal year:	2013

Account and Credit Profile Name

Manager Name:	
Build Form:	
Date:	
Prepared Date:	

Instructions (since Pack Input Information has been selected):

Step 1: Review BQ from DCC

Step 2: Complete pack, ensuring that all fields on Input sheet balance

Step 3: Hit back until all OK missing

Step 4: Save to Hubfile

Step 5: Clear missing

Step 6: Save pack into Sharepoint (PLC users) or into Oneplace ETD users) once completed

Overview of what we are doing in Credit Risk Pack:

```
graph TD; A[On BS exposures (assets per ledger) + Off BS exposures] --> B[On credit risk]; A --> C[Credit risk (used for credit risk packs + BRCC reports)]; B --> D[Other on credit risk]; B --> E[Intelligence]; B --> F[Equity risk]; B --> G[Taxation]; B --> H[Equipment]; C --> I[Inventory of risk (obligations)]; C --> J[What assets (not collaterals) are default]; C --> K[Collateral Type]; C --> L[Asset quality (ADR) (and collateral)]; C --> M[Maturity]; C --> N[Solvency];
```



Essbase Accounting Packs – Detail

Monthly Credit Risk reporting pack

Input Pack

Pack Input information

BL-IPB	Team
Essbase Code	DLC SC Pack/R GBP
Select DLC ledger type and Currency in Pack/R	GBP
Currency to send data to Pack/R	SC
Ledger DLC	Jun
Current month	PY13
Current financial year	

Accountant/Credit Analyst Name	
Manager Name	
Audit Firm	
Auditor	
Date	
Financial Date	

Overview of what we are doing in Credit Risk Pack:

On BS exposures (assets per ledger) + off BS exposures

Instructions (once Pack is created)

- Step 1: Retrieve BS from O/S
- Step 2: Complete pack, and
- Step 3: Fill Blank cells with 0
- Step 4: Send to Pack/R
- Step 5: Clear missing
- Step 6: Save pack onto S/W once completed



Essbase Accounting Packs – Detail

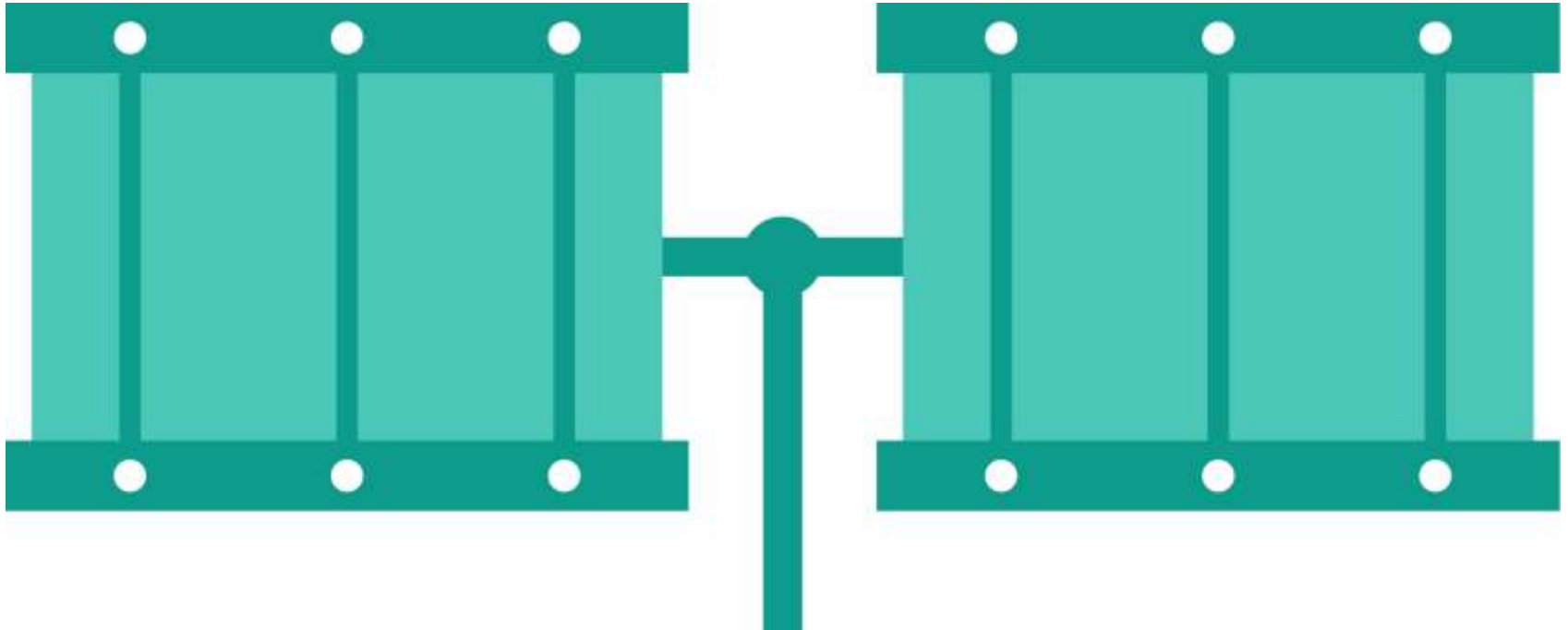
Instructions (once Pack Input information has been selected):

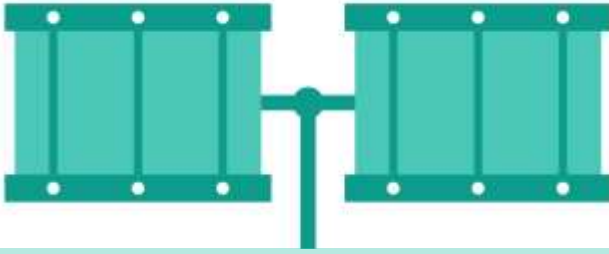
uR: GBP	Step 1: Retrieve BI from DLC
	Step 2: Complete pack, ensuring that all checks on Index sheet balance
	Step 3: Fill blank cells with #missing
	Step 4: Send to PackOut
	Step 5: Clear #missing
d/c:	Step 6: Save pack onto Sharepoint (PLC users) or into D:\packs (LTD users), once completed

Planning



Input, calculating budget
and forecast, allocations,
transparency, automation,
driver based





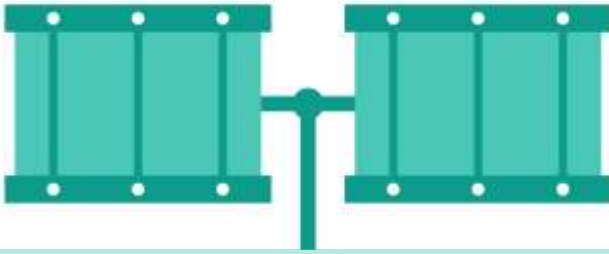
Planning Central Allocations

```
!$SS_LOCALE English_UnitedStates Latin1@Binary
SET UPDATECALC OFF;
SET CREATEBLOCKONEG ON;
/*Written and tested Alison Miller Aug 2008*/
/*Documentation: */
/*Business Owner Marissa Osner*/
/*Private Bank IT Allocations*/
/*The Allocations are written for both the Forecast and Budget Periods*/
FIX("FY13", "Budget", "Working")
FIX("2AR", "Apr", "Mar")

/*Mauritius IT Projects*/
FIX("13329")
@DESCENDANTS("IS");
"925524" (- "IS" + "925524");
ENDFIX
FIX("925524")
"86155" (- "925524" => "13329");
ENDFIX

/*Strategic Projects*/
FIX("13559")
@DESCENDANTS("IS");
"925549" (- "IS" + "925549");
ENDFIX
FIX(@REMOVE(@RELATIVE("LOB", 0), "13559"))
"925549" (- "925549" => "13559" * "%SPSP" => "Input%" / ("%"SPSP" => "Input%" => "LOB"));
ENDFIX

/*SME's*/
FIX("13558")
@DESCENDANTS("IS");
"925550" (- "IS" + "925550");
ENDFIX
FIX(@REMOVE(@RELATIVE("LOB", 0), @LIST(@RELATIVE("PBTOWM", 0), @RELATIVE("PBTOLM", 0),
@RELATIVE("PBTOMAU", 0))"13558", "13438",
"13437", "13329", "13335", "13508", "13458", "13488", "13493")))
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Planning

Private Bank Books, Turnover and Spread

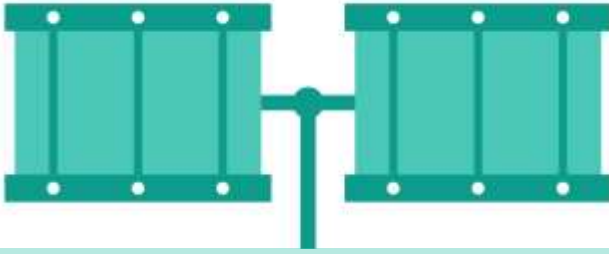
SA_PB

Scenarios: FC_Jul_Sep Versions: Working Years: FY1

Page 12062 Go

	BegBalance	Apr	May	Jun	Jul	Aug
Opening Balance	21,089,992.14	24,681,103.94	0.00	10,824,527.14	10,824,527.14	10,350,002.32
Capital Repayment	0.00	0.00	0.00	0.00	(474,524.82)	(474,524.82)
Interest on New						
Interest on Existing	0.00	0.00	0.00	0.00	69,387.98	66,277.98
Interest on Book Transfer						
Interest on Repricing of Residuals						
RIRP Mov Dummy						
<input type="checkbox"/> Interest Repayments	0.00	0.00	0.00	0.00	69,387.98	66,277.98
<input type="checkbox"/> Repayment	0.00	0.00	0.00	0.00	(474,524.82)	(474,524.82)
Turnover						
Early Settlements						
Book Transfers						
Retail Book Adjustments						
<input type="checkbox"/> Growth	0.00	0.00	0.00	0.00	(474,524.82)	(474,524.82)
<input type="checkbox"/> Closing Balance	21,089,992.14	24,681,103.94	0.00	10,824,527.14	10,350,002.32	9,875,477.49
Spread on Existing	0.00	0.00	0.00	0.00	(0.01)	(0.01)

212201 Residential Mortgage - ZAR



Planning

ICIB Daily Flash

Balance Sheet Management						
Margin - ZAR	-893	7,613	8,841	22,063	179,159	BL 36 and 43 amortisation doubled up on the flash calculation during the month
Liquid Assets	-112	5,516	8,179	2,470	20,000	
Bond/swap packages	-27	324	383	2,470	20,000	
Trading Income - ZAR		2,793	4,673	2,470	20,000	
CP Linked Structures	-426	2,445	2,973			CP adjustment (the amounts accrued on a daily basis)
Margin - Euro/dollar	37	-264	-3,198	-8,856	-71,720	
Fee / Commission	168	-1,521	-4,861	-1,112	-8,000	
Expenses	250	-8,348	-8,830	-10,712	-88,287	
Contribution Pre Residual and EVA	-219	3,488	4,384	8,711	79,323	
EVA			830	-1,301	-10,830	
Residual	210	-742	-1,231	-1,299	-8,800	
Profit and Loss	-190	8,724	4,283	8,342	84,483	
Balance Sheet - Port Louis Treasury						
Margin Income	-89	15,226	18,878	22,741	184,128	
Other	2,470	5,389	5,389	2,141	17,332	MTI and expense adjustment made after month-end
General Provisions				-491	-3,972	
Expenses				-700	-811	
Contribution Pre Residual and EVA	2,380	20,615	23,287	24,291	186,477	
Residual	2,459	-6,701	-7,537	-11,830	-85,708	Residual underfunded
Profit and Loss	4,839	13,914	15,750	12,461	100,769	

Year	000	Mar	Apr	May	Jun	Budget	Budget_MTD	Budget_YTD	Budget Total
Weight Income		216.12	2,167.93	2,167.93	2,167.93	25,177.01			
Fee Income		(159.65)	(119.34)	(119.34)	(119.34)	4,450.83			
Investment Income other		0.00	(5,176.75)	(5,176.75)	(5,176.75)	3,442.82			
Client flow trading income									
Other Trading Income		0.00	(18.00)	(18.00)	(18.00)				
Equity Investments						(473.88)			
Resource Finance - Trading Income									
Specific Provisions						(76,188.84)			
Expenses		(131.97)	(1,398.96)	(1,398.96)	(1,398.96)	(16,408.32)			
Contribution Pre Residual and EVA		(82.40)	(3,961.71)	(3,961.71)	(3,961.71)	(88,528.88)			
IPIS									
EVA		0.00	0.00	0.00	0.00				
Residual		(82.40)	(3,961.71)	(3,961.71)	(3,961.71)	(1,424.90)			
Profit and Loss		(349.84)	(3,150.38)	(3,150.38)	(3,150.38)	(88,283.81)			

Actual

Charterish Legal costs 2M/3948; Salter Iron Ore legal costs 2M/1479.

Fee Income

Submit Cancel



Financial Reports

Picture perfect,
consistency of reports,
commentary from
planning in reports





Financial Reports

Product Screen Shot

Private Bank

Income Statement	Aug Actual YTD 2013	Budget YTD 2013	Aug Actual YTD 2012	Sep Actual YTD 2012	Mar Actual YTD 2013	Mar Budget YTD 2014
R' 000						
Net interest income	1,007,924	1,024,045	966,926	1,152,083	2,381,022	2,539,102
Other income	166,802	179,980	151,632	197,533	444,243	599,992
Total operating income	1,174,726	1,204,026	1,118,559	1,349,616	2,825,265	3,139,095
Impairment losses on loans and advances	(190,541)	(176,735)	(200,111)	(274,395)	(624,231)	(502,250)
Net operating income	984,185	1,027,291	918,448	1,075,221	2,201,034	2,636,845
Administrative expenses	(651,489)	(647,502)	(581,436)	(716,067)	(1,561,475)	(1,551,995)
Personnel expenses	(343,540)	(346,111)	(299,946)	(369,381)	(769,557)	(828,783)
Other	(307,929)	(301,391)	(281,489)	(346,686)	(791,918)	(723,212)
Residual costs	(48,609)	(49,176)	(56,352)	(67,527)	(135,865)	(118,049)
Pre EVA income	284,108	330,612	280,660	291,628	503,694	966,801
EVA	(58,333)	(58,333)	(54,167)	(40,000)	(130,000)	(160,000)
Operating profit	225,774	272,279	226,493	251,628	373,694	806,801

Key Performance Indicators	Aug Actual YTD 2013	Aug Budget YTD 2013	Aug Actual YTD 2012	Sep Actual YTD 2011	Mar Actual YTD 2012	Mar Budget YTD 2013
Cost to income ratio	64.6%	62.7%	61.9%	61.0%	64.7%	58.3%
Interest income to total income	85.8%	85.1%	86.4%	85.4%	84.3%	80.9%
Other income to total income	14.2%	14.9%	13.6%	14.6%	15.7%	19.1%
EVA to pre-EVA income	20.6%	17.6%	19.3%	13.7%	25.8%	16.5%
Compensation costs to total income	34.2%	33.6%	31.7%	30.3%	31.8%	31.5%
Contribution per employee annualised	0		385			
Headcount	0		1,413			

Financial Reports

Product Screen Shot

Private Bank

Income Statement	Mar Actual YTD 2013	May Actual Month 2013	Jun Actual Month 2013	Jul Actual Month 2013	Aug Actual Month 2013	Aug Budget Month 2013	Aug Actual YTD 2013	Aug Budget YTD 2013	Variance to Budget %	Actual YTD 2012	Variance to prior year %	Mar Budget YTD 2014
Interest Income	8,569,126	422,532	505,037	670,730	665,270	1,262,944	3,197,626	6,155,947	<100%	3,876,862	<100%	16,546,469
Interest Expense	(8,186,736)	(226,313)	(355,363)	(468,434)	(477,454)	(1,050,441)	(2,186,752)	(5,131,222)	<100%	(2,918,038)	<100%	(13,107,923)
Net Interest Expense	2,382,390	196,219	149,674	202,296	207,805	212,503	1,010,874	1,023,625	<100%	958,824	<100%	2,538,546
Fees and Commissions Receivable	393,815	31,520	36,450	33,362	43,678	36,927	174,309	166,307	<100%	152,148	<100%	452,000
Deal	2,143	(62)	4,388	(94)	(82)	-	4,133	-	<100%	(152)	<100%	-
Amuity	391,672	31,582	32,072	33,428	43,940	36,927	170,176	166,307	<100%	152,297	<100%	452,000
Fees and Commissions Payable	(16,350)	(455)	44	(6,034)	(531)	(419)	(11,284)	(9,077)	<100%	(3,808)	>100%	(16,466)
Investment Income	50,867	10,263	(5,248)	2,584	(6,346)	760	474	3,760	<100%	(4,069)	<100%	161,410
Trading Income												
Arising from customer flow	-	-	-	-	-	-	-	-	<100%	-	<100%	-
Arising from balance sheet management and other trading activities	(2,693)	3,396	(306)	(180)	961	-	3,258	-	<100%	7,371	-	-
Share of Income of associated Companies	-	-	-	-	-	-	-	-	<100%	-	<100%	-
Other Operating Income / (Loss)	3,429	-	0	4	16	-	38	-	<100%	(7)	<100%	-
Total Operating Income	2,824,633	248,914	225,489	229,102	245,645	249,457	1,174,726	1,203,806	<100%	1,118,277	<100%	2,138,568
Impairment losses on loans and advances	(624,231)	(60,260)	(38,858)	(23,016)	(49,230)	(31,380)	(190,541)	(178,735)	<100%	(200,111)	<100%	(502,290)
Net Operating Income	2,200,402	178,654	186,631	206,086	196,415	218,077	984,185	1,025,071	<100%	918,166	<100%	2,636,318
Administrative Expenses	(1,095,706)	(135,862)	(144,785)	(143,545)	(146,922)	(139,717)	(700,077)	(696,459)	<100%	(637,610)	<100%	(1,069,517)
Premises	(136,331)	(12,295)	(12,528)	(12,674)	(12,453)	(12,434)	(62,207)	(62,130)	<100%	(62,029)	<100%	(148,131)
Fixed Assets	(336,252)	(24,112)	(21,953)	(25,043)	(24,700)	(21,676)	(116,276)	(107,497)	<100%	(96,267)	<100%	(257,149)
Depreciation	(30,524)	(2,468)	(2,540)	(2,341)	(2,551)	(3,194)	(12,575)	(15,591)	<100%	(13,043)	<100%	(36,869)
Personnel	(601,326)	(66,672)	(76,788)	(74,243)	(73,485)	(72,746)	(367,796)	(362,519)	<100%	(312,247)	<100%	(667,653)
Business	(198,503)	(16,497)	(19,610)	(19,059)	(19,648)	(15,591)	(81,455)	(79,225)	<100%	(82,838)	<100%	(191,097)
Marketing	(50,416)	(3,166)	(1,920)	(3,165)	(11,586)	(4,028)	(20,040)	(20,138)	<100%	(14,678)	<100%	(48,332)
Revoluit	(136,274)	(10,681)	(6,469)	(9,519)	(9,673)	(9,677)	(46,792)	(46,261)	<100%	(56,520)	<100%	(118,487)
Operating Profit before EVA	503,696	35,752	41,846	62,536	47,414	78,361	284,108	330,612	<100%	280,556	<100%	366,801
EVA	(130,000)	(13,333)	(8,333)	(11,867)	(11,667)	(11,867)	(56,333)	(56,333)	<100%	(54,167)	<100%	(160,000)
Operating Profit	373,696	22,419	33,513	50,672	35,747	66,494	227,775	274,279	<100%	226,389	<100%	206,801



Financial Reports

Product Screen Shot

First Bank

Balance Sheet	Mar 2015	Apr 2015	May 2015	Jun 2015	Jul 2015	Aug 2015
Cash and balances at Central Bank	80	48	41	52	39	47
Loans and Advances to Banks	223,562	261,434	289,687	264,509	237,000	349,719
Revenue Repurchase Agreements and Cash Collateral on Securities Borrowed	-	-	-	-	-	-
Non-covered and non-bank cash payments	-	-	-	-	-	-
Overnight bill securities	-	-	-	-	-	-
Bank bill securities	-	-	-	-	-	-
Other bill securities	-	-	-	-	-	-
Securities arising from trading activities	-	-	-	-	-	-
Investment portfolio	923,820	919,991	917,260	960,002	988,219	990,940
Derivative Financial Instruments	187,127	198,914	202,316	182,310	182,310	182,810
Loans and Advances to Customers	105,485,189	102,789,018	106,826,763	101,813,819	103,111,037	102,271,879
Other Advances	95,128,044	93,000,449	93,786,070	94,913,738	95,319,000	93,924,280
Advances to Customers	(1,142,981)	(1,143,292)	(1,216,237)	(1,237,617)	(1,278,944)	(1,337,039)
Loans at PV through IT	8,896,175	8,881,903	8,748,389	8,998,080	8,272,849	7,959,898
ITP	-	-	-	-	-	-
Over originated loans and advances to customers securities	6,126,363	6,271,987	6,096,419	6,096,299	6,011,827	6,029,399
Other loans and advances	-	-	-	-	-	-
Other securities assets	989,919	1,019,239	1,200,220	1,361,960	1,677,726	1,621,879
Interests in Associated Undertakings	-	-	-	-	-	-
Deferred Tax Assets	4,951	4,951	4,951	4,951	4,951	4,951
Other Assets	216,532	240,667	262,490	263,673	167,081	191,469
Property, Plant and Equipment	27,118	28,376	28,223	28,367	28,294	28,763
Investment Properties	-	-	-	-	-	-
Goodwill	-	-	-	-	-	-
Intangible Assets	32,762	31,351	30,312	28,191	28,068	28,171
Insurance Assets	-	-	-	-	-	-
Intergroup	(34,213,934)	(35,963,806)	(33,844,981)	(34,580,967)	(33,819,282)	(33,956,188)
Investment in Subsidiary Companies	-	-	-	-	-	-
Assets	74,719,184	73,463,176	79,643,220	76,447,278	77,076,228	76,966,474
Deposits by banks	(169,421)	(166,272)	(161,346)	(170,721)	(178,746)	(178,788)
Repurchase agreements and cash collateral on securities sold	-	-	-	-	-	-
Derivative Financial Instruments	-	1,388	-	-	-	-
Other trading securities	-	-	-	-	-	-
Customer Accounts	(67,308,896)	(69,200,811)	(68,361,344)	(66,612,676)	(69,411,396)	(70,308,332)
Over Securities in Issue	-	-	-	-	-	-
Liabilities arising on net of their originated loans and advances	(6,208,848)	(6,276,996)	(6,270,271)	(6,716,497)	(6,751,000)	(6,811,642)
Liabilities arising on securitization of other assets	-	-	-	-	-	-
Deferred Tax Liabilities	(28)	(28)	(28)	(28)	(28)	(28)
Current Tax Liabilities	(8,227)	(21,287)	(11,964)	(7,853)	(10,194)	(10,059)
Other Liabilities	149,017	(427,614)	(663,900)	(404,161)	(208,844)	(386,031)
Interest Payable Liabilities	-	-	-	-	-	-
Insurance Liabilities	-	-	-	-	-	-
Contingent Liabilities	-	-	-	-	-	-
Liabilities	(74,288,240)	(73,126,276)	(79,243,899)	(76,119,223)	(76,667,400)	(76,944,738)
Shareholders Equity and Minority Interest	102,534	(271,927)	(296,424)	(122,295)	(289,200)	(462,741)
Minority Interest	-	-	-	-	-	-
Total Shareholders Funds	102,534	(271,927)	(296,424)	(122,295)	(289,200)	(462,741)
Total Liabilities and Shareholders Equity	(74,185,706)	(73,463,800)	(79,440,243)	(76,447,388)	(77,019,340)	(76,966,499)



Financial Reports Product Screen Shot

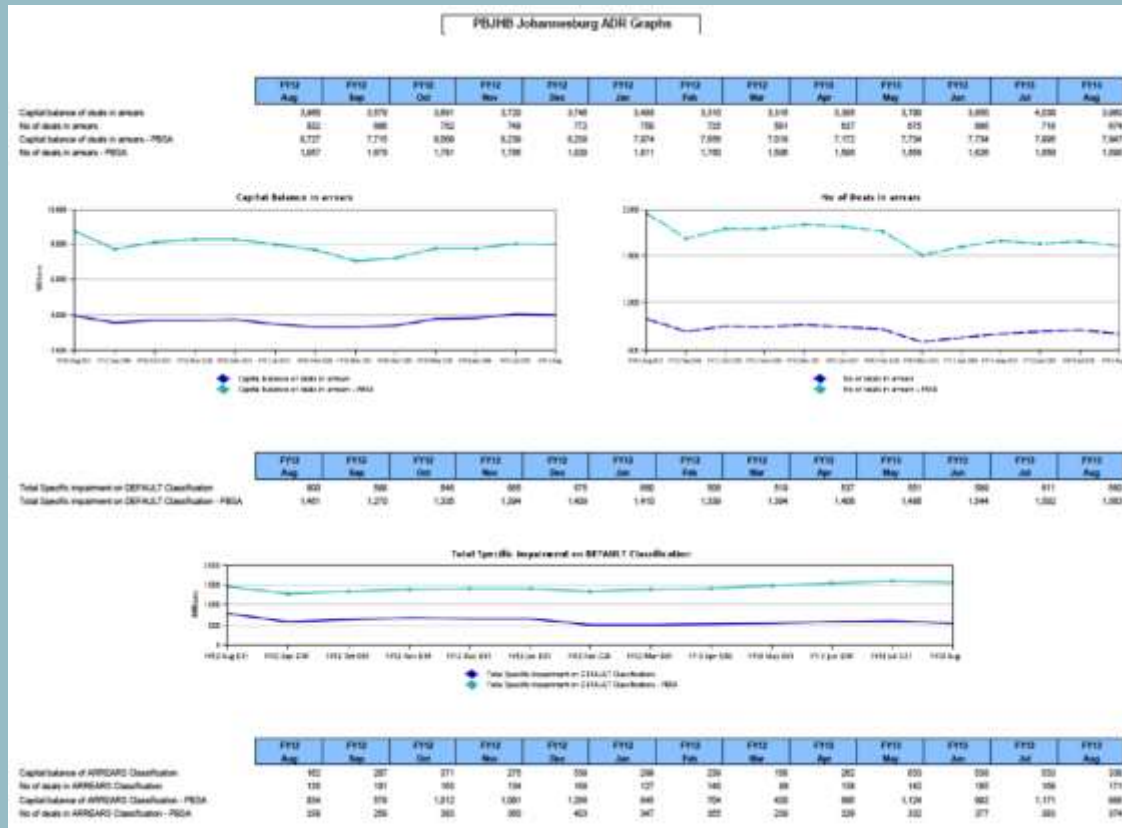
Private Bank Johannesburg ADR Management Report For the month of Aug 2012

	Johannesburg						
	Aug 2011	Aug 2012	Jul 2012	Jun 2012	May 2012	Variance Month on Month	Variance Base Year Trid
TOTAL No of Deals	74,523	20,441	20,434	-	16,174	-	871
Lending Book size	100,807,532,810	42,430,767,280	46,121,004,234	-	28,491,036,204	14,682,250	66,127,768
No of deals in arrears	1,530	674	710	-	561	-45	33
Capital Balance of deals in arrears	7,068,664,270	3,079,812,620	4,220,178,501	-	3,319,811,000	-660,000	664,301,668
Total Arrears Capital as % of Total Lending Book	7.04%	3.89%	10.04%	-	6.40%	-0.20%	1.44%
Normal Arrears Capital as % of National Total Lending Book	7.47%	7.47%	7.89%	-	8.70%	-0.20%	0.72%
SUMMARY ARREARS							
No of deals in normal arrears	394	190	130	-	101	0	42
Capital balance of normal arrears	1,965,032,891	1,201,330,432	1,345,260,646	-	1,220,060,960	-63,417,170	28,163,112
Total Normal Arrears Capital as % of Total Lending Book	1.95%	2.12%	2.90%	-	3.19%	-0.20%	-0.21%
Normal/Normal Arrears Capital as % of National Total Lending Book	1.71%	1.71%	1.90%	-	1.69%	-0.10%	0.16%
RESIDUAL IN ARREARS							
Deal Count	190	90	91	-	30	0	94
Capital Balance	221,700,201	319,660,180	294,467,646	-	68,731,023	20,238,201	200,946,203
Total Residual in Arrears as % of Total Lending Book	0.09%	0.79%	0.77%	-	0.17%	0.09%	0.62%
WORK IN PROGRESS							
TOTAL No of deals in WIP	34	47	48	-	70	-2	-6
TOTAL Capital balance of WIP	1,737,240,260	733,660,620	733,700,389	-	158,482,420	114,770	24,568,862
DEBT RENEWELLING							
TOTAL No of deals in DR	40	17	14	-	16	3	1
TOTAL Capital balance of DR	30,716,742	13,664,802	11,192,224	-	11,234,907	2,706,610	2,968,680
SALE DEBTS INCURRED							
TOTAL No of deals in SRC	10	10	21	-	23	-6	-8
TOTAL Capital balance of SRC	4,437,849	4,437,849	2,416,418	-	1,807,189	3,008,480	2,626,731
LEGAL & MANAGED BOOK							
TOTAL No of deals in Legal	161	204	308	-	388	-22	-48
TOTAL No of deals in Managed	307	330	333	-	190	-14	13
TOTAL No of deals in Legal & Managed	468	534	641	-	463	-66	-27
TOTAL Capital balance of Legal	2,814,997,321	1,099,053,112	1,228,200,240	-	1,034,471,833	-1,371,022,211	94,201,238
TOTAL Capital balance of Managed	1,634,262,081	3,719,627,850	7,710,030,200	-	341,790,624	48,789,560	-415,226,000
TOTAL Capital balance of Legal & Managed	4,449,259,402	4,818,680,962	8,938,230,440	-	1,376,262,457	48,789,560	528,975,238
Total Legal Arrears Capital as % of Total Lending Book	2.90%	2.98%	3.88%	-	2.62%	-0.48%	0.01%
Normal/Legal Arrears Capital as % of National Total Lending Book	-	2.67%	2.84%	-	2.74%	-0.17%	-0.87%
Total Managed Arrears Capital as % of Total Lending Book	1.02%	1.02%	1.82%	-	0.87%	0.10%	1.10%
Normal/Residual Arrears Arrears Capital as % of National Total Lending Book	-	1.00%	1.97%	-	0.97%	0.00%	0.22%
DEPOSIT ARREARS							
TOTAL No of deals in Deposit arrears	16	10	8	-	4	0	0
TOTAL Capital Balance of Deposit arrears	3,007,160	3,030,440	2,106,606	-	2,034,907	873,643	668,260
ADR CLASSIFICATION BREAKDOWN							
Capital Balance of Not Classified deals	98,918,648,236	16,476,854,124	16,493,167,243	-	58,190,608,294	364,668,211	108,625,898
Capital Balance of AMB(A)1 (1-30) Classification	171,746,476	3,719,880,890	323,219,241	-	118,538,871	32,190,508	160,542,074
Capital Balance of AMB(A)1 (31-60) Classification	20,833,204	31,941,141	304,130,294	-	43,000,120	-207,110,744	10,801,380



Financial Reports

Product Screen Shot





OBIEE

Dashboards, single portal for financial and non-financial, scorecard, triggers and alerts, trending, graphical and interactive



OBIEE Equity Risk System

ORACLE Business Intelligence Search: All [v] [go] Advanced Administration Help Sign Out

14.00 ERS and JDE Reconciliation Home Catalog Favorites Dashboards New Open Signed In As Johan Pretorius

Reval JDE / ERS IS Recon Summary Derivatives Trading Properties Investment Properties Unlisted Equities Listed Equities Intergroup Listed BS Restatement issues **ERS** Account

Investec Specialist Bank and Asset Manager

Equity risk System
Current view : Summary

Welcome AFergusi
Current month FY13 - A
Completed

Summary Transactions Purchase Transfer Journals Admin Maintain codes Setup Reports

Select investors (cost centres), investment categories and transaction status

LOB/LEG LOB Investment or Client number [input] [go]

Select investor (cost centre) Select Currency Select balance sheet classification Select investment category Select financial instrument classification Select transaction status

All	All	All	All	All	All
03000	AUD	Derivative financial instruments	Dealing Properties - awaiting disposal	Available for sale	Consol needed
03001	BEF	Investment Portfolio	Dealing Properties - distressed	FVTPL-designated at inception	Error to be resolved by support
03003	BWP	Investment properties	Dealing Properties - market value	FVTPL-trading	Journal Approved
03004	CAD	Other assets	Embedded derivatives - other	Non-financial instrument	Journal Exported

This is summary sheet # 1. For a breakdown of movements on BS carrying values for the month: [BS Movement](#)

For specific investment actions: [Edit](#) [Notes](#) [Documents](#) [Transac/Inv](#)



OBIEE Usage Tracking

04.01 Usage Tracking

Home Catalog Favorites Dashboards New Open Signed In As Julian Preston

Usage Overview User Activity Top Usage Cache Hits Hourly Usage Analysis Current Open Sessions and Requests

Investec Catalog Folders

- Shared Folders
 - 00 SA BI Audit Databases
 - 02 SA BI Server & DB Monitoring
 - 04 SA BI Usage Tracking
 - 10 D/C Financial Reporting
 - 12 D/C FN Group Finance Financial Statements
 - 13 D/C FN Credit Risk Reports
 - 14 D/C FN Equity Risk Reports
 - 18 SA FN Vendor Spend
 - 16 D/C Fixed Assets
 - 17 D/C FN Mart
 - 20 SA RISK Balance Sheet Risk Management
 - 22 SCP/SA Equation Recon
 - 30 SA HR Employee Overview
 - 40 CIT Infrastructure
 - 41 SA CIT DBA Applications
 - 42 SA CIT Recoveries
 - 45 SA CIT SCOM Machines
 - 46 Central IT
 - 50 UK ICIB Flash Reporting
 - 51 SA ICIB Flash Reporting
 - 80 SA PB Lending Books
 - 81 SA PB Staging Finance System
 - 82 SA PB Turnover
 - 83 SA PB Avelsa
 - Backup (13 D/C FN Credit Risk Reports)
 - Capital
 - Finance
 - Roams
 - Roam/II Spreadsheets
 - Service Desk
 - UK

Week No: [Select Value] User Name: [Select Value] Subject Area Name: [All Column Values]

Apply Reset

Query Analysis

Time run: 9/10/2013 10:27:58 AM

Query Count	Distinct Users
21400	134

Query Count

of Queries by User

User	Queries
ACLAUGHTON	~100
ANGELA.FERGUSON	~100
ATHOMPSON	~100
CCARNEY	~100
CHARLES.BRESLER	~100
FRIEZ.HAUPT	~100
ACLAUGHTON	~100
AMOL.PALJAR	~100
ANGELA.FERGUSON	~100
ATAPP	~100
ATHOMPSON	~100
BRANDON	~100
CCARNEY	~100
CELESTE.VORNBURG	~100

Dashboard Name	Query Count	%
portal/13.01 Monthly Credit Risk Reporting Pack	33016	46.8%
portal/H6 - CIT SWS ME Dashboard	7889	36.9%
portal/Early Analysis	442	2.1%
portal/CIT Recovery Model	372	1.7%
portal/50 UK ICIB Flash	363	1.7%
portal/14.00 ERS and JDE	356	1.7%



OBIEE

Vendor Spend

15.01 Vendor Spend per Division

Home Catalog Favorites Dashboards New Open Signed In As: **Johan Pretorius**

Divisional Vendor Analysis Legal Spend Vendor Detailed JCR Divisional Variance Analysis Per Vendor Private Bank **PB Analysis** PPSF PB - Vendor Spend per Cost Centre

Private Bank South Africa
Vendor Spend ZAR

	2012-01	2012-02	2012-03	2012-04	2012-05	2012-06	2012-07	2012-08	2012-09	2012-10	2012-11	2012-12
PB Client Support Centre	69,943	23,953	42,308	124,099	123,122	159,484	409,036	141,393	89,542	99,816	701,835	255,689
Pvt Bank Cth Region	780,891	1,137,947	1,534,938	832,705	1,910,461	2,337,958	1,454,586	1,420,732	1,239,841	1,875,700	1,371,440	1,349,679
Pvt Bank Central	515,371	296,509	3,298,313	1,608,547	3,634,208	1,815,386	4,460,965	3,268,560	3,040,739	6,729,131	1,300,150	1,194,472
Pvt Bank DBH Region	1,562,255	1,366,157	1,692,295	1,121,299	2,368,762	1,689,835	1,726,770	1,777,415	2,337,540	1,946,070	1,907,349	1,095,085
Pvt Bank J&B Region	1,776,218	4,046,150	2,737,833	4,720,012	2,179,110	2,690,380	1,678,443	3,349,252	2,090,879	1,896,341	5,190,445	2,044,828
Pvt Bank National	2,815,796	2,789,016	4,080,039	1,375,669	4,404,884	4,391,519	3,544,333	4,660,664	2,245,710	4,042,608	3,971,326	2,197,876
Pvt Bank FE Region	314,439	615,995	599,730	615,451	615,722	550,863	733,704	706,479	882,644	655,771	855,865	922,784
Pvt Bank PTA Region	5,533,940	4,219,840	3,273,536	3,564,630	3,116,968	2,797,215	43,502,725	2,336,368	8,363,564	3,548,045	4,076,247	3,467,333
Pvt Bank Products	5,293,602	10,069,374	5,528,653	3,216,018	2,976,034	15,441,172	7,635,048	1,704,047	6,770,276	10,917,755	2,812,321	3,820,353
Pvt Bank Shared Services	672,261	939,740	935,726	1,786,791	1,894,548	3,370,516	1,366,908	1,822,621	1,199,187	1,230,997	2,922,696	1,164,315
Pvt Information Technology	6,872,285	9,088,067	13,805,814	8,430,437	11,922,884	12,249,146	25,898,160	22,169,779	10,842,596	12,149,990	18,688,077	6,253,355
Private Bank	26,206,962	34,511,748	37,529,165	27,393,639	35,136,503	47,493,474	92,410,676	43,355,312	39,682,527	45,052,304	43,797,752	23,756,120

Calendar Months: 2012-01

Division	Vendor Spend ZAR
Pvt Client Support Centre	69,943
Pvt Bank Cth Region	780,891
Pvt Bank Central	515,371
Pvt Bank DBH Region	1,562,255
Pvt Bank J&B Region	1,776,218
Pvt Bank National	2,815,796
Pvt Bank FE Region	314,439
Pvt Bank PTA Region	5,533,940
Pvt Bank Products	5,293,602
Pvt Bank Shared Services	672,261
Pvt Information Technology	6,872,285
Pvt Bank	26,206,962

Edit Refresh Print Export



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Fixed Assets

FA Per Line Of Business

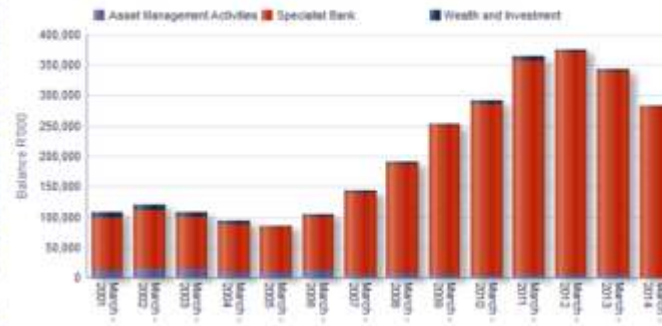
BS Balance Sheet

	Balance R'000			
	Balance R'000	Asset Management Activities	Specialist Bank	Wealth and Investment
March - 2001	107,518	13,905	85,430	8,593
March - 2002	120,368	14,225	97,780	8,363
March - 2003	108,262	14,375	87,270	6,613
March - 2004	83,612	8,424	80,823	4,365
March - 2005	85,499	9,780	72,545	3,174
March - 2006	104,053	12,585	87,907	3,961
March - 2007	143,433	4,988	134,662	3,785
March - 2008	191,232	6,530	181,432	3,290
March - 2009	253,593	6,113	245,001	2,399
March - 2010	291,475	4,413	281,691	5,372
March - 2011	363,866	5,731	350,686	7,449
March - 2012	375,073	6,027	363,500	5,486
March - 2013	342,518	6,020	332,097	3,601
March - 2014	283,650	56	280,310	3,283

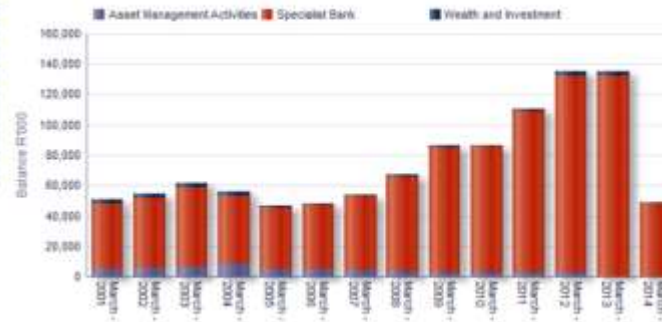
IS Income Statement

	Balance R'000			
	Balance R'000	Asset Management Activities	Specialist Bank	Wealth and Investment
March - 2001	51,148	4,707	43,581	2,859
March - 2002	54,561	5,438	45,845	3,278
March - 2003	61,782	6,259	52,073	3,449
March - 2004	56,078	8,340	44,834	2,896
March - 2005	46,750	4,785	40,365	1,600
March - 2006	48,061	5,170	41,856	1,036
March - 2007	54,123	4,077	49,801	1,245
March - 2008	67,110	3,695	62,227	1,187
March - 2009	86,069	3,240	81,785	1,044
March - 2010	86,381	3,128	82,307	945
March - 2011	118,741	3,126	105,240	2,375
March - 2012	135,181	3,234	128,674	3,273
March - 2013	135,154	0	132,199	2,955
March - 2014	48,555	0	47,829	736

BS Balance Sheet



IS Income Statement





OBIEE

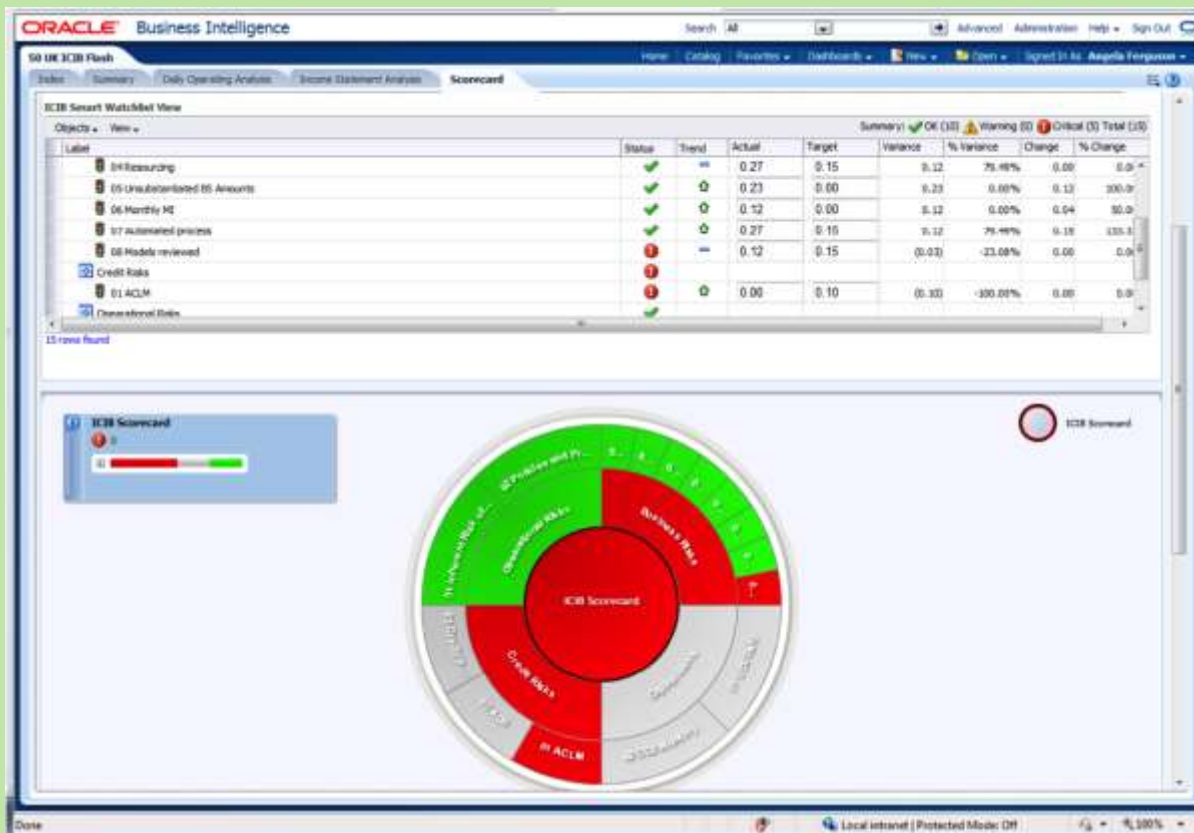
Fixed Assets

BS Balance Sheet

		Balance R'000										
		Specialist Bank										
		Pvt Bank South Africa										
SubDivisionName	Balance 000	PB Client Support Centre	Pvt Bank CTN Region	Pvt Bank Central	Pvt Bank DBN Region	Pvt Bank JHB Region	Pvt Bank National	Pvt Bank PE Region	Pvt Bank PTA Region	Pvt Bank Products	Pvt Bank Shared Services	Pvt Information Technology
March - 2001	12,747	7	2,191	0	2,326	2,104	1,281	604	1,621	340	590	1,681
March - 2002	23,458	43	1,971	28	1,949	2,877	1,301	529	2,402	2,216	1,102	9,040
March - 2003	29,057	34	1,607	27	1,970	2,870	1,368	435	8,820	1,381	1,197	9,348
March - 2004	25,767	26	1,362	13	1,679	2,099	1,084	400	8,359	847	1,706	8,192
March - 2005	22,800	54	1,515	3	1,794	1,583	1,906	342	6,416	380	1,108	7,699
March - 2006	25,380	47	2,544	7	2,451	1,508	1,754	429	4,903	152	2,324	9,261
March - 2007	53,113	177	4,838	11	2,818	3,201	2,717	3,409	18,034	276	5,653	11,979
March - 2008	59,828	264	4,754	10	4,305	3,340	3,191	4,068	14,479	284	3,123	22,011
March - 2009	80,733	226	4,166	22	7,309	3,561	3,167	3,198	10,645	219	188	48,033
March - 2010	67,470	182	3,300	97	6,177	3,085	2,409	2,132	6,901	172	142	42,872
March - 2011	69,567	146	3,241	91	11,558	2,687	2,316	1,697	3,765	143	118	43,806
March - 2012	73,344	139	3,407	74	10,147	2,139	2,002	1,204	3,468	312	437	50,015
March - 2013	59,228	190	2,378	57	8,280	1,614	2,146	908	4,133	61	339	39,122
March - 2014	50,658	332	2,054	64	7,646	1,575	1,934	821	4,031	57	409	31,735



OBIEE ICIB Scorecard





MDM

Hierarchy management tool
for entities and accounts,
single source of the truth,
integrated into all products



MDM

Product Screen Shot

Hyperion Master Data Management - [Connection: BIHPMMDMPROD1] - [LineOfBusiness - Finance]

File Edit View Tools Admin Window Help

Version Status

- Asset Management Working
 - AM Accounts
 - AM Global Functions
 - AM Products
 - AM Statutory
 - AM Strategic
 - AM Subledgers
- Finance Working
 - Group Finance
 - Accounts
 - Geography
 - Legal
 - LineOfBusiness
 - Subledgers
 - Group Finance AUS
 - Group Finance UK
 - Share Capital
- Finance - Risk Packs Working
 - Accounts
 - Custom
 - Geography
 - Legal
 - LDB
 - Measures
- Finance Australia Working
 - AUS_Subledgers
- Investco Securities Limit... Working
 - ISL Accounts
 - ISL Subledger Info
 - Advisors
 - Categories
 - Geography
 - SUBLEDGER
 - Teams
 - Employees
 - JOE_Months
 - Mark-To-MarketRule

PBSA

- LDB
 - CDNT
 - ASA
 - PCSB
 - SPECBANK
 - IBG
 - DAS
 - PB
 - PBAUS
 - PBSA**
 - PBUK
 - PBILS
 - PwW
 - TFA
 - NONLDB
 - DIS

Securities Asset Management Finance Default Stats

Property	Value	Status
FIN_GF_CodeName	PBSA Pvt Bank South Africa	
FIN_GF_UK_Colle...		
FIN_GF_UK_Co		
FIN_GF_UK_CoCust		
FIN_GF_CostType	Direct	
FIN_GF_LDB		
FIN_GF_GEDG		
FIN_GF_LIBRARY		
FIN_GF_Pack		
FIN_GF_BASEL		
FIN_GF_CCECostC...		
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FIN_GF_SA_SA		
FIN_GF_SA_SC		
FIN_GF_SA_PRODP		
FIN_GF_SA_IPG		
FIN_GF_AM		
FIN_GF_PB_Review		

Save Close

View Form: [None]

V 9.0.4.12



MDM

Product Screen Shot

The screenshot displays the Hyperion MDM application interface. The main window shows a tree view on the left with categories like 'Asset Management', 'Finance', and 'Investec Securities Limited'. The central pane shows a tree view for 'SUBLEDGER' with a selected node 'BDA'. The right pane displays a table of properties for the selected node.

Property	Value	Status
FIN_GF_ISL_Alias	IK - ALLAN GREY	
FIN_GF_ISL_CodeName	00685511 IK - ALLAN GREY	
ISL_Team_Spec		
ISL_Team_SpecId	Stockbroker	
ISL_ExceptLink_Acc		
ISL_ExceptLink_Adm...		
ISL_ExceptLink_Bea...		
ISL_RevShare1&T1		
ISL_RevShare2&T2		
ISL_TEAM_CC		
ISL_TestDrop		
ISL_TestDrop1		
ISL_TeamCode	Team*AG-01	
ISL_Teamname	Agency Trader Alan Schoeman	
ISL_TeamCodeHid	AG-01	
ISL_TeamOwner	Andre Oosthuizen	
ISL_CategoryCode	Category*Cat_INS-AG	
ISL_CategoryName	Institutional - Agency	
ISL_CatCodeHid	Cat_INS-AG	
ISL_Region	JHB	
ISL_RegId	JHB	
ISL_AdCodeDeactID	1899/12/30	
ISL_BrokerageRebate		
ISL_BrokRisk%		
ISL_RebateHurdle		
ISL_HurdleAmount		
ISL_HurdlePeriod		
ISL_IBA		

A 'Select Node' dialog box is open in the bottom right corner, showing a hierarchy of nodes under 'Teams'. The selected node is 'AG-01'.

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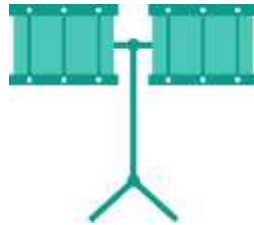
Essbase



MDM



Financial Reports



Planning



OBIEE



All products are now
accessible through

SMART VIEW



Next steps



In future releases we opt for full integration

- 🎵 Users maintained in one place
- 🎵 MDM to update JDE
- 🎵 Reports integrated into OBIEE and vice versa
- 🎵 Single sign on and entry for all financial functions

Hyperion Focus 16

Thank you



FDMEtoolbox



keyteach



ORACLE

cubus

INNOVATE TAX
COMPLIANCE WITHOUT COMPROMISE

TPH